



ADVERTISING RATES



NEUREUTER FAIR MEDIA GmbH

Editorial office Essen Westendstr. 1, D-45143 Essen Tel.: +49 (0)201 36 547-315 Fax: +49 (0)201 36 547-325 E-mail: DMEA@neureuter.de

Host





Promotion Packages of Messe Berlin (for your information only)

STARTER PACKAGE

Starter Package

Print catalogue

Basic company entry (company, address, hall/stand number)

DMEA Virtual Marketing Place

 Basic company entry (company, address, hall/stand number)

for exhibitors with a stand area up to 20m² and co-exhibitors

- Entry in the main product categories of the trade directory
- Possibility for making contact via e-mail
- Company profile (max. 250 characters incl. spaces)



Classic Package

Print catalogue

Basic company entry (company, address, hall/stand number)

DMEA Virtual Marketing Place

- Basic company entry (company, address, hall/stand number)
- Entry in the main product categories of the product group index
- Additional entries (telephone, fax, e-mail)

for exhibitors with a stand area up to 100m²

- Company profile (max. 1.000 characters)
- 3 contact persons with picture and contact data
- Logo
- Link to social media profiles (facebook, twitter, YouTube etc.)
- Entry in up to 10 product groups
- Presentation of up to 10 products with texts and images (max. 4.000 characters)

Premium Package

Print catalogue

Basic company entry (company, address, hall/stand number)

DMEA Virtual Marketing Place

- Basic company entry (company, address, hall/stand number)
- Entry in the main product categories of the product group index
- Additional entries (telephone, fax, e-mail)
- ► Company profile (max. 4.000 characters)

for exhibitors with a stand area bigger than 101m²

- 5 contact persons with picture and contact details
- Logo
- Link to social media profiles (facebook, twitter, YouTube etc.)
- Presentation of up to 15 products with texts and images, and link per product (max. 4.000 characters)
- Entry in up to 15 product groups
- Link to company's website

The marketing package will be levied with the stand hire charge invoice from Messe Berlin GmbH. Any additional entries and advertising will be invoiced by the publisher.

Media-Data

Catalogue format: 160 mm wide, 230 mm high = 1/1 page

Type area: 130 mm wide, 200 mm high Closing date for advertisements: 12.03.2019

Language: English/German

PREMILIM

PACKAGE

Publisher: Messe Berlin GmbH, Messedamm 22, DE-14055 Berlin

Editor and production:

NEUREUTER FAIR MEDIA GmbH

Editorial office Essen: Westendstr. 1 45143 Essen Tel. +49 (0)201-3 65 47-3 15, Fax +49 (0)201-3 65 47-3 25

E-mail: DMEA@neureuter.de



DNEA Berlin 21-23 April 2020 E-mail: DMEA@neureuter.de Connecting Digital Health



1 Marketing Packages

Our media experts have prepared three marketing packages to ensure you an easy and quick ordering. All these services are optimally matched. Save up money. Simply and quickly!

DMEA PACKAGE € 395.-

DMEA Package

Order form A

List of exhibitors

- basic entry
 - + 2 additional printed lines
 - + 1 Logo (catalogue print / online)

List of product groups

1 entry with 1 printed line under 3 product groups

DMEA PLUS-PACKAGE

€ 725.-

DMEA Plus-Package

Order form A

List of exhibitors

- basic entry
 - + 2 additional printed lines
 - + 1 Logo (catalogue print / online)
- 1/2 page advertisement in the printed catalogue

DMEA Exklusiv-Package

Order form B

List of exhibitors

- basic entry
 - + 2 additional printed lines
 - + 1 Logo (catalogue print / online)
 - + coloured supporting of the complete entry

List of product groups

- ▶ 1 entry with 1 printed line under 5 product groups
 - + 5 logos
- 1 company presentation

DMEA EXKLUSIV-PACKAGE

€ 1,150.-

E-mail: DMEA@neureuter.de





2 Alphabetical list of exhibitors

The basic entry for main- and co-exhibitors

(company name, address, country code, ZIP code, city and hall/stand number) in the alphabetical list of exhibitors is part of the promotion package of Messe Berlin GmbH.

Additional lines in the list of exhibitors

Add your company's contact infos or use the opportunity and present your company!

Highlighting

▶ Highlight your entry through coloured supporting and gain special attention.

Company logo

Add your logo in the catalogue and to the Virtual Market Place (list of exhibitors and list of halls – logo next to the hall plan with a link to your stand).

Example

Mustermann

Mustermann GmbH & Co. KG

Musterhausener Straße 123 DE-00001 Musterstadt

© +49 (0)201-10 20 34, ♣ +49 (0)201- 11 12 13 muster@muster.de, www.mustermann.de

Data collection terminals with anti-microbial

housing

1.2/543

Verlag Mustermann GmbH

Musterstraße 12, DE-0001 Musterstadt ♥ + 49 (0)89-23 23 23, ♣ + 49 (0)89-34 33 33

info@muster.de, www.musterverlag.de

Business Development

■ 1.2/543

Company logo € 240.- + VAT

Presence of logo in the list of exhibitors and in the list of halls and in the Virtual Market Place.

The basic entry is included in the promotion package of Messe Berlin GmbH.

Each additional line € 47.- + VAT

Coloured highlighting of the complete entry € 160.- + VAT

Logo format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.–. For every logo processing, as well as it's cancellation, we will charge € 25.–.



▶





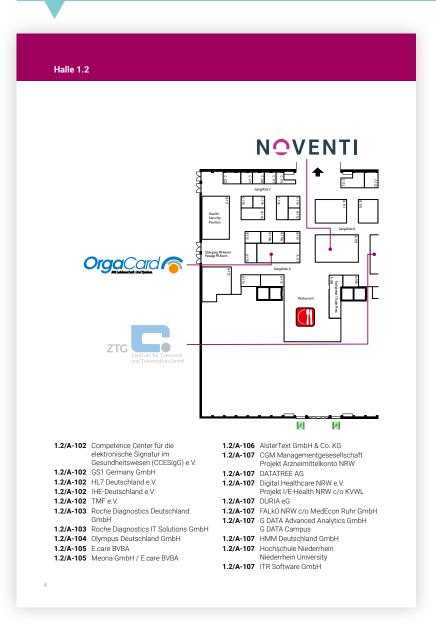
2a List of halls

Survey in the print catalogue with illustrations of all halls, a list of all exhibitors and placement of all the logos ordered in the list of exhibitors.

Company logo

Presence of logo in the list of exhibitors and in the list of halls and in the Virtual Market Place.

Example



Company logo € 240.- + VAT

E-mail: DMEA@neureuter.de





3 Company presentation

In the alphabetical listing you have the possibility to present your company with a full page, consistent designed, company presentation including logo and product picture.

Example



- Company name and address, telephone, fax, online-access, mobile phone and contact person at the booth, company and product presentation, hall and stand.)
- Product picture: (max. 130 mm wide x 28 mm high)



TIPP

Include your QR-Code on your product picture

➤ Company presentation = one page in the catalogue, max. 2,090 characters incl. spaces (max. 95 characters incl. spaces per printed line, max. 22 printed lines incl. spaces)

Complete company presentation page for € 299.- + VAT. Additional page € 150.- + VAT







4 List of product groups

This listing offers you the possibility of inserting under the specified product groups of the DMEA 2019 product group index. The entries could contain: company name and address, hall and stand, by request also telephone, fax, online-access and additional information on production.

Company logo

Logo in the list of product groups under the selected product groups.

Product picture or QR-Code including product description

Product picture or QR-Code incl. product description (max. 120 characters incl. spaces) in the list of product groups under the selected reference numbers.

Highlighting

▶ Highlight your entry through coloured supporting and gain special attention.

Example

3.1 Software for medical centers Company Logo for each product group Mustermann € 85.- + VAT Mustermann GmbH & Co. KG Minimum entry for each product group € 47.- + VAT Musterhausener Straße 123 DE-00001 Musterstadt Ø +49 (0)201-10 20 34, 🖶 +49 (0)201- 11 12 13 muster@muster.de, www.mustermann.de Jede Druckzeile pro Warengruppe € 47.- + VAT Data collection terminals with anti-microbial housing **1.2/543** Product picture or QR-Code incl. product description for each pro product group € 180.- + VAT Quick, simple, precise and reliable detection of underground pipes.

Logo format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.–. For every logo processing, as well as it's cancellation, we will charge € 25.–.

€ 160.- + VAT



1.2/543

The first detectable and communication pipe.

Musterstraße 12, DE-0001 Musterstadt Ø + 49 (0)89-23 23 23, ♣ + 49 (0)89-34 33 33

finfo@muster.de, www.musterverlag.de

Verlag Mustermann GmbH

Business Development

Coloured highlighting of the complete entry for each product group

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E-mail: DMEA@neureuter.de





5 List of brand names

This list comprises brand names in alphabetical order, with the coloured company logo, company name and address, and the hall/stand description.

Example



Brand entry, incl. address and brand logo for € 199.– + VAT

Logo format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.–. For every logo processing, as well as it's cancellation, we will charge € 25.–.



E-mail: DMEA@neureuter.de





6 Print advertisements in the catalogue and in the hall plan

Positions:

In the **list of exhibitors**, in the **index of product groups**, as close as possible to the company entries or in **special positions** (2nd, 3rd, 4th coverpage, dividers).

Bleed format 1/1 page catalogue format = 160 mm wide, 230 mm high + 3 mm each side

Bleed format 1/2 page catalogue format = 160 mm wide, 115 mm high

			1/3 page
U4			
TITEL			1/1 page

Positions Hall plan

1/3 page hall plan format = 85 mm wide, 45 mm high

Back cover page hall plan format = 90 mm wide, 180 mm high + 3 mm each side

1/1 page hall plan format = 90 mm wide, 180 mm high + 3 mm each side



E-mail: DMEA@neureuter.de





7 DMEA App

For a IT based fair like the DMEA, an App offers the ideal advertising spaces. Therefore, following possibilities are available:



Logo Upgrade (only for main exhibitors)

- ▶ Placement of your logo on the hall plan in the DMEA App INFO: The actual size of the logo depends on the size of the booth shown on the map.
- The Logo Upgrade is just bookable in combination with the logo 4c in the alphabetical list of exhibitors or with one of the DMEA packages.
- € 140.-



Button Banner

appears in the exhibitor and product search for the entire duration of the trade fair limited to 10 Partner

€ 850.-



Button Banner hall plan

appears below the hall plan of the mobile application for the entire duration of the trade fair limited to 5 Partner

€ 850.-







7 DMEA App

Your short way reach your traget!

Be present at first glance by using the prominent Splashscreen advertising. Open App – Advertise – Stay in memory



Splashscreen - Startseite

> appears as half a screen down below



€ 3,100.-



Splash-Screen inkl. Upgrade AppScreens

limited to 5 Partner

- > Splash Screen App: appears as half a screen down below
- ▶ Splash Screen Upgrade: Your Splash Screen Graphic also appears on the App Screens, on the fair ground, while on standby. Your advertisement also appears as a Button Banner while the App Screens are active.

€ 4,600.-



Logo Tweet Point

➤ Your Logo appears on the numerous 65-inch tweet point screens on the fair ground for the entire duration of the trade fair. For more information about the exact position of all tweet points, please take a look at the Partner-Plus brochure

€ 1,500.-





TweetPoint "Welcome Seite"

Your Logo as well as your individually designed branding page appears on the tweet point screen on a highlighted position at the main entrance of the DMEA 2020.

€ 1,500.-





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Marketing Packages	
DMEA-Package for € 395.– includes the follow	Please mark where applicable ving entries
Alphabetical list of exhibitors	to be entered alphabetically under letter
Company	
Street	
ZIP, city and country	
ZIP, P.O. Box	
Two additional lines(90 characters incl. spaces)	
Company logo	
List of product groups	
Entries under 3 product groups with company name, hall and stand See product index on order form J	number:
DMEA-Plus-Package for € 725.– includes the t	following entries
Alphabetical list of exhibitors	to be entered alphabetically under letter
Company	
Street	
ZIP, city and country	
ZIP, P.O. Box	
Two additional lines	

Company logo

(90 characters incl. spaces)

1/2 page advertisement in the printed catalogue

Logo format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.–. For every logo processing, as well as it's cancellation, we will charge € 25.–. Advertisement format: Please supply your data as PDF/X-4 (at least 300dpi, CMYK) with 3 mm margin at head, front and foots.

 $19\%\ VAT$ must be added to all prices - prepayment required!

With the signature we acknowledge the attached terms and conditions of NEUREUTER FAIR MEDIA GmbH in the version of 07/2019 as well as the price list of the brochure and we agree with the electronic transmission of the invoice. Place of jurisdiction: Essen / applicable law: German law / place of fulfilment: Essen

Date Company name, address Signature and stamp

bvitq





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Marketing Packages	
DMEA-Exclusive-Package for € 1,150.–	Please mark where applicable • includes the following entries
Alphabetical list of exhibitors	to be entered alphabetically under letter
Company	
Street	
ZIP, city and country	
ZIP, P.O. Box	
Two additional lines(90 characters incl. spaces)	
Company logo Highlighting of	the entry
Company presentation	
Telephone	
Fax	
E-mail	
Internet	
Contact person at the booth	
Mobile number at the booth	
Product picture (130 mm x 28 mm) Please send us your image file as .tif or *.jpg (min 300dpi, colour mode: CMYK)	Company and product description (2,090 characters incl. spaces; please send us your company profile as a digital text file (preferable Microsoft Word) via email to DMEA@neureuter.de)
List of product groups	
Entries under 5 product groups including company nar See product index on order form J	ne, hall and stand number:

Logo Format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300 dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.–. For every logo processing, as well as it's cancellation we will charge € 25.–.

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Alphabetical list of exhibitors

	Company name + address are included in the promotion package of Messe Berlin	where applicable
Compa	ny	
Street		
ZIP, ci	and country	
ZIP, P	D. Box	
Each a	dditional printed line € 47.–:	
Teleph	one, Fax	
E-mail		
Interne	<u></u>	
Compa	ny profile	
• • • •		• • • • • • • • • • • • • • • • • • • •
	ny logo ist of exhibitors and hall plan	
	240. – Logo	
• • • •		• • • • • • • • • • • • •
Highli of the	hting entry in the list of exhibitors	
	160 Highlighting	
• • • •		• • • • • • • • • • • • •
INFO:	pgrade for the official DMEA App (only for main exhibitors) The Logo Upgrade is just bookable in combination with the logo in the alphabetical list of exhibitors or ving packages	with one of the
	140 Logo Upgrade	
	ormat: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300 dpi, colour mode ion processing fee will be charged with € 10.–. For every logo processing, as well as it´s cancellation we	
19% VA	Γ must be added to all prices - prepayment required!	
as wel	e signature we acknowledge the attached terms and conditions of NEUREUTER FAIR MEDIA GmbH in as the price list of the brochure and we agree with the electronic transmission of the invoice. f jurisdiction: Essen / applicable law: German law / place of fulfilment: Essen	the version of 07/2019
Date	Company name, address	Signature and stamp



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Alphabetical list of exhibitors

Company presentation page	Please mark where applicable
Full page company presentation in the alphabetical list for € 299.–	of exhibitors, cosistent designed, incl. logo and product picture
Company	
Street	
ZIP, city and country	
Telephone	
Fax	
E-mail	
Internet	
Contact person at the booth	
Mobile number at the booth	
Product picture (max. 130 mm wide x 28 mm high)	Company and product description (2,090 characters incl. spaces)
Please send us your company profile as a digital text file (pref	erable Microsoft Word) via email to DMEA@neureuter.de
Additional company presentation page	
€ 150 additional company presentation page	

Logo Format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300 dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.−. For every logo processing, as well as it's cancellation we will charge € 25.−.

 $19\%\ VAT$ must be added to all prices - prepayment required!

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List of product groups

Entry in the list of proc	luct groups			Please mark where applicable
Each product grou	ıp € 47.–. Each	entry contains company na	me and the hall/stand number	er.
See product index on or	der form J			
Product group	Logo	Product group	Logo	
Company logo In the list of product group € 85.– Logo (max each product group	. 45 mm wide x	15 mm high)		••••••
Additional lines In the list of product gr	-		• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
Street				
ZIP, city and country				
ZIP, P.O. Box				
Telephone, Fax				
E-mail				
Internet				
Company profile				
Logo Format: *.eps (scal publication processing fe	able vector file, e will be charge	colour mode: CMYK), alterr d with € 10.–. For every log	atively *.tif, or *.jpg (min 300 o	dpi, colour mode: CMYK). A logo-first ancellation we will charge € 25.–.
19% VAT must be added to	all prices - prepay	yment required!		
as well as the price list o	f the brochure a		onic transmission of the invoice	EDIA GmbH in the version of 07/2019 ce.
Date Compa	ny name, addre	ess		Signature and stamp



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List of product groups

Product picture or QR-Cod Publish a product imag	e incl. product description ge or QR-Code incl. product description in the list of products for € 180.–	Please mark where applicable
See product index on order f	orm J	
Product group	Description (max. 120 characters incl. spaces)	
QR-Code (max. 20 mm breit / 20 or	mm hoch)	
Product image (max. 45 mm wide x 25	5 mm high)	

Logo Format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300 dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.−. For every logo processing, as well as it's cancellation we will charge € 25.−.

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List of brands

Entry in the list of brands		Please mark where applicable
Publish the brand and company	name incl. address and brand logo for € 199 per brand	
Brand		
Company		
Street		
ZIP, city and country		
Brand logo (max. 45 mm wide x 15 mm high)	

Logo Format: *.eps (scalable vector file, colour mode: CMYK), alternatively *.tif, or *.jpg (min 300 dpi, colour mode: CMYK). A logo-first publication processing fee will be charged with € 10.−. For every logo processing, as well as it's cancellation we will charge € 25.−.

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Advertisements in the catalogue

		wh	Please m ere applica	
1/1 page	Format: 160 mm wide, 230 mm high, plus 3 mm margin at head, front and foot	€	1,185.–	
1/2 page	Format: 160 mm wide, 115 mm high, plus 3 mm margin at head, front and foot	€	635.–	
Dividing page, reverse	Format: 160 mm wide, 230 mm high, plus 3 mm margin at head, front and foot	€	1,355.–	
Front inside cover page	Format: 160 mm wide, 230 mm high, plus 3 mm margin at head, front and foot	€	1,750.–	
Back inside cover page	Format: 160 mm wide, 230 mm high, plus 3 mm margin at head, front and foot	€	1,600.–	
Back cover page	Format: 160 mm wide, 230 mm high, plus 3 mm margin at head, front and foot	€	2,000	
Bookmarks	Information upon request	€	3,280.–	

Advertisements in the hall plan

1/3 page	Format 90 mm wide, 45 mm high	€	750.–	
1/1 page	Format: 90 mm wide, 180 mm high	€	2,100.–	
Back cover page	Format: 90 mm wide, 180 mm high	€	3,250.–	

Please supply your data as PDF/X-4 (at least 300dpi, CMYK) with 3 mm margin at head, front and foots to DMEA@neureuter.de.

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Advertisements in the App

Please mark	
where applicable	

Logo Upgrade	only for main exhibitors	€	140,-	
Button - Banner	limited up to 10 partner	€	850,–	
Button - Banner Hall plan	limited up to 5 partner	€	850,-	
Splashscreen - Homescreen	limited up to 5 partner	€	3.100,-	
Splash-Screen including Upgrade AppScreens	limited up to 5 partner	€	4.600,-	
Logo Tweet-Point-screen	limited up to 10 logos	€	1.500,-	
Logo plus Brandingseite Tweet Point screen at the entrance	limited up to 10 gold and silver partner	€	1.500,–	

Please supply your data as PDF/X-4 (at least 300dpi, CMYK) with 3 mm margin at head, front and foots to DMEA@neureuter.de.

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Date Company name, address





Signature and stamp







Product index

- 1.1.1 Medical practices
- 1.1.2 Hospitals
- 1.1.3 Rehabilitation centres
- 1.1.4 Retirement and care homes
- 1.1.5 Medical care networks
- 1.1.6 Company medical officers
- 1.1.7 Patients

1.2 Archiving and documentation

- 1.2.1 Archiving software / Document management (long-term archiving solutions)
- 1.2.2 File management software
- 1.2.3 Digital signature, electronic signature
- 1.2.4 Image management systems

1.3 Administrative information systems

- 1.3.1 Business intelligence / Controlling solutions / Data warehouse
- 1.3.2 Financial accounting / Asset accounting
- 1.3.3 Payroll accounting
- 1.3.4 Planning of services and time & attendance recording
- 1.3.5 Materials management / Logistics / Ordering / Purchasing
- 1.3.6 Canteen management software, food ordering systems
- 1.3.7 Equipment and plant management / Facility management
- 1.3.8 Transport logistics
- 1.3.9 Customer relationship management
- 1.3.10 Cost unit accounting

1.4 Medical information systems

- 1.4.1 Electronic / Digital patient files
- 1.4.2 Clinical workplace systems, managing medical results / mobile rounds
- 1.4.3 Activity recording, encoding, DRG management systems
- 1.4.4 Planning and documentation of care
- 1.4.5 Hospital outpatient systems
- 1.4.6 Labour information systems
- 1.4.7 Radiology information systems
- 1.4.8 Surgery management
- 1.4.9 Therapy planning
- 1.4.10 Intensive-care medicine
- 1.4.11 Internal medicine / Endoscopy management systems
- 1.4.12 Blood and organ banks
- 1.4.13 Hospital dispensaries
- 1.4.14 Pharmaceutical information systems
- 1.4.15 Computerized physician order entry (CPOE)
- 1.4.16 Pathology information systems

- 1.4.17 Rescue services
- 1.4.18 Hygiene / Sterilization

1.5 Telemedicine solutions for

- 1.5.1 Telemonitoring / AAL
- 1.5.2 Portal solutions / Healthcare networks
- 1.5.3 DMP / Integrated healthcare
- 1.5.4 Teleradiology
- 1.5.5 eHC / eHealth Card

2 Consultancy

- 2.1 Controlling / Efficiency / Organization
- 2.2 IT risk analysis
- 2.3 SAP consulting
- 2.4 IT service management
- 2.5 Project management
- 2.6 IT procurement / Tendering
- 2.7 Integration management

3 Mobile IT

4 IT infrastructure and hardware

- 4.1 Client / Server / Storage solutions / High availability
- 4.2 Network infrastructure
- 4.3 Screens
- 4.4 Card readers / Patient card terminals
- 4.5 Scanner systems
- 4.6 IT security / Authentification / Encoding / Monitoring
- 4.7 IT management
- 4.8 Other hardware solutions

5 Communication

5.1 Speech processing systems

- 5.1.1 Software for digital dictation
- 5.1.2 Voice recognition
- 5.1.3 Office software
- 5.1.4 Hardware for digital dictation

5.2 Communication solutions

- 5.2.1 Communication servers
- 5.2.2 Master Patient Index (MPI)
- 5.2.3 Videoconferencing systems
- 5.2.4 Telephone systems / VoIP

6 Medical technology (medical technology meets IT)

- 6.1 Diagnostics
- 6.2 Imaging processes
- 6.2.1 Radiology
- 6.2.2 Cardiology



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General Terms and Condition of Business (GTC) in the version of 07/2019

NEUREUTER FAIR MEDIA GmbH



1. General

- (1) "NEUREUTER FAIR MEDIA" is a trade name and brand of the NEUREUTER FAIR MEDIA GmbH.
- (2) The following General Terms and Conditions of Business (GTC) apply for all services provided by NEUREUTER FAIR MEDIA GmbH. Deviating general terms and conditions of business of the customer shall not apply. They will likewise not become an integral part of the contract even if NEUREUTER FAIR MEDIA GmbH does not explicitly reject their application or if the customer declares his desire to conclude the contract solely subject to his general terms and conditions of business.

2. Services, conclusion of contract, reservation of service

- (1) NEUREUTER FAIR MEDIA GmbH offers the publication of advertisements and/or entries (communication, contact and company data) of an advertising party in exhibition media. This includes in particular, but not exclusively, publication in a printed product (exhibition catalogue), inclusion of the advertisement or entry in an online exhibitor database as well as the publication of entries and advertisements in the Internet (online forms of advertising) and in the visitor information system of the respective exhibition company.
- (2) The contractual relation between NEUREUTER FAIR MEDIA GmbH and the customer shall come about upon ordering by the customer and acceptance by NEUREUTER FAIR MEDIA GmbH, which can be either explicitly or tacitly through provision of the agreed service. In the event of the ordering of an advertisement, the contract shall not come about until such time as NEUREUTER FAIR MEDIA GmbH issues written confirmation of the order.
- (3) NEUREUTER FAIR MEDIA GmbH reserves the right to refuse acceptance of the customer order. This shall apply in particular if the customer is in arrears with obligations from other existing or earlier contractual relations with NEUREUTER FAIR MEDIA GmbH or if the content of the advertisement or entry ordered violates laws, official regulations or good morals, or if publication thereof is unreasonable for NEUREUTER FAIR MEDIA GmbH.

3. Advertising deadline, obligations of the customer, proof copy

- (1) Orders for the publication of advertisements or entries must be received by the deadline advised by NEUREUTER FAIR MEDIA GmbH.
- (2) If customer logos are to be published with a graphic design, these must be submitted likewise by the deadline as scaleable vector files (300 dpi) in * .eps or * .ai format in the CMYK colour spectrum (without special colours). If types are used for presentation of the logo, these must either be embedded or converted into paths. Advertisements must be supplied as PDF in accordance with the PDF-X/3 standard and exclusively with CMYK images. If logos and/or advertisements are submitted in other file formats, NEUREUTER FAIR MEDIA GmbH shall assume no guarantee for correct printing presentation.
- (3) In his order, the customer must use the nomenclature prescribed by the respective exhibition location concerned when describing his goods and services.
- (4) Prior to publication, NEUREUTER FAIR MEDIA GmbH will provide the customer with a proof copy of his advertisement and/or entry. Complaints concerning the proof copy can only be taken into consideration if asserted immediately, at the latest, however, by the advertising deadline. By sending a printer's proof, NEUREUTER FAIR MEDIA GmbH confirms the client's desired corrections. NEUREUTER FAIR MEDIA GmbH reserves the right to charge an additional processing fee of EUR 25,- starting with the second set of submitted corrections. This rule does not apply if a correction has not been properly adapted by the NEUREUTER FAIR MEDIA GmbH or if additional products are booked and an entirely new printer's proof is required.
- (5) Advertisements not marked as advertisements as a result of their editorial design will be marked as such by NEUREUTER FAIR MEDIA GmbH using the word "advertisement".

4. Scope of performance/payment terms

- (1) The scope of the services to be provided by NEUREUTER FAIR MEDIA GmbH and the corresponding prices can be seen from the information in the respective customer order (order form).
- (2) The remuneration for the publication of entries and online forms of advertising is due and payable upon invoicing following processing of the order and/or publication. The remuneration for the publication of advertisements is due and payable upon invoicing following publication.
- (3) Interest on overdue payments shall be payable in the event of default by the debtor at a level as per Section 288 BGB (German Civil Code).
- (4) According to tax legislation, NEUREUTER FAIR MEDIA may not issue or address invoices for services that have been or will be rendered by NEUREUTER FAIR MEDIA to any party other than the contracting partner. Should the exhibitor wish to have an invoice re-issued (i. e. due to a change of the name, legal form, or address or if the exhibitor's value-added tax was missing due to belated notification of the VAT-ID number etc.), the exhibitor is bound to pay NEUREUTER FAIR MEDIA a fee of EUR 20 plus VAT for each invoice amendment unless the data included in the original invoice in respect of the name, legal form, or address of the exhibitor was incorrect and NEUREUTER FAIR MEDIA was responsible for the incorrect data.
- (5) For the submission of foreign checks, a fee of up to EUR 25 plus VAT will be incurred according to expenditure. All bank charges and transaction fees are to be paid for by the customer.

5. Availability, force majeure

(1) The obligation of NEUREUTER FAIR MEDIA GmbH to provide the agreed services shall be limited by the availability of any advance performances from third parties. NEUREUTER FAIR MEDIA GmbH shall inform the customer if it becomes aware of non-availability. In the event of non-availability, the customer shall be released from his obligation to perform with respect to NEUREUTER FAIR MEDIA GmbH. Claims for damages

by the customer are excluded, unless NEUREUTER FAIR MEDIA GmbH is guilty of gross negligence or intentional conduct. In other respects, the provisions of point 8 of these General Terms and Conditions of Business shall apply.

(2) If NEUREUTER FAIR MEDIA GmbH is unable to provide services as a result of force majeure, NEUREUTER FAIR MEDIA GmbH shall be released from the obligation to perform. For the purpose of these General Terms and Conditions of Business force majeure also includes hindrance of performance as a result of war, civil disorder, strike and lockout. This shall also apply in cases of force majeure in companies required to provide the advance performances as defined in paragraph 1.

6. Notification of defects

Obvious defects must be asserted within a period of 30 days from publication of the advertisement and/or entry. Thereafter, the advertisement and/or entry shall apply as approved.

7. Liability of the customer

NEUREUTER FAIR MEDIA GmbH is not obliged to check advertisements and/or entries for their legal admissibility or in terms of whether their content, their design or formulation infringe rights of third parties. This is the sole responsibility of the customer. As such, the customer shall indemnify NEUREUTER FAIR MEDIA GmbH against all claims of third parties and undertakes to reimburse all costs resulting from such claims.

8. Liability of NEUREUTER FAIR MEDIA GmbH

- (1) Liability of NEUREUTER FAIR MEDIA GmbH is limited to intentional conduct and gross negligence unless a fundamental contractual obligation is violated culpably. This shall apply for all damage irrespective of the legal grounds and including from tortious act.
- (2) In the event of culpable violation of a fundamental contractual obligation, the liability of NEUREUTER FAIR MEDIA GmbH shall be limited to such damage as could typically arise and which would be reasonably foreseeable for NEUREUTER FAIR MEDIA GmbH at the time of conclusion of the contract, unless the violation of the fundamental contractual obligation is the result of gross negligence or intentional conduct.
- (3) Over and above this, liability for economic loss is limited to the respective order value.
- (4) The above limitations of liability do not apply for damage from injury to life, limb or health. Liability of NEUREUTER FAIR MEDIA GmbH under the provisions of the Product Liability Act or other mandatory statutory provisions shall likewise remain unaffected.

9. Offsetting, right of withholding

- (1) The customer is not entitled to offset own claims against claims of NEUREUTER FAIR MEDIA GmbH for services provided, unless the counterclaims are undisputed or have been determined as legally valid.
- (2) The customer is likewise only entitled to assert a right of withholding or a right to refuse performance in cases of counterclaims that are undisputed or have been determined as legally valid.

10. Involvement of third parties in the contractual relation

NEUREUTER FAIR MEDIA GmbH is entitled to appoint third-party companies for fulfilment of the obligations assumed under the present contract. This shall not result in the creation of any contractual relation between the customer and the third-party company. The customer is only entitled to transfer the rights and obligations from the present contract to third parties with the prior, written consent of NEUREUTER FAIR MEDIA GmbH.

11. Place of jurisdiction, concluding provisions

- (1) Place of jurisdiction and place of performance for all disputes arising from and in connection with the contractual relation between NEUREUTER FAIR MEDIA GmbH and the customer is Essen provided the customer is a businessman. The same place of jurisdictionshall apply if the customer has no general place of jurisdiction in Germany, moves his registered office, place of residence or place of habitual abode out of Germany following conclusion of the contract, or if his registered office, place of residence or place of habitual abode is not known at the time of the filing of legal action. In addition, NEUREUTER FAIR MEDIA GmbH is also entitled to take legal action against the customer at the Court responsible for his registered office.
- (2) All legal relations between NEUREUTER FAIR MEDIA GmbH and the customer shall be governed exclusively by the law of the Federal Republic of Germany authoritative for legal relations between parties in Germany.
- (3) Should a provision of these General Terms and Conditions of Business be or become invalid, the validity of the other provisions shall remain unaffected. In such cases, the parties undertake to make a new agreement which corresponds as closely as possible to the invalid ruling.

12. Electronic Invoice Forwarding

- (1) NEUREUTER FAIR MEDIA GmbH is at liberty to send an invoice for their services per post or electronically per email or fax. The services provider approves the electronic delivery of invoices.
- (2) The invoice is, upon receipt, due for payment without deductions, independent of the publication of the print media or other documentation. When paying by means of direct debit authorization, the payment withdrawal will take place three days after billing. Chargebacks will be charged with a processing fee of € 15.00. NEUREUTER FAIR MEDIA GmbH explicitly reserves the right to demand advance payment. In the event of late or deferred payment, interest will be charged at 8 % above the current base interest rate with processing fees. The request for payment will be charged with an additional € 5.00. Payments must be made solely to one of the bank accounts of NEUREUTER FAIR MEDIA GmbH specified on the invoice, stating customer and reference number.